

The Small Business Benefits of the USMCA



[Article was originally posted on advocacy.sba.gov]

By *Rosalyn Steward, Assistant Chief Counsel*

On January 15, 2020, the Senate passed the United States, Mexico, and Canada Agreement (USMCA), and on January 29, 2020, President Trump ratified the agreement, solidifying trade with our top two trading partners. The deal will take effect when all three countries have ratified it. Mexico ratified the agreement in June of 2019, however it is still pending in Canada.

For the first time in a U.S. trade agreement, there is a dedicated chapter on Small and Medium-Sized Businesses (SMEs), as well as other crucial provisions throughout the agreement beneficial to SMEs.

The chapter on SMEs promotes cooperation between the U.S., Canada and Mexico (the Parties) to increase SME trade and investment opportunities. It establishes information-sharing tools that will help SMEs better understand the benefits of the agreement, it also establishes a committee on SME issues that will be comprised of government officials from each country. The chapter creates a new framework for an ongoing SME dialogue that will enable SME participants to provide views and information to government officials on the implementation and further modernization of the agreement.

Other Provisions in USMCA That Support SMEs:

- The **Customs and Trade Facilitation** Chapter will cut red tape in cross-border trade by:
 - easing international trade for SMEs by requiring online publication of laws, regulations, contact information, tariffs, taxes and other fees; documentation required for customs clearance; and procedures to correct errors.
 - expanding the scope of advanced rulings by customs authorities, as well as provisions requiring an online searchable database for customs information for the benefit of the trade community, and expedited release of express shipments
 - creating a new informal shipment level of \$2,500, so that express shipments under that amount benefit from reduced paperwork.
 - raising the de minimis level for Canada for express shipments for the first time in decades, with up to C\$40 exempt from duties and taxes (increased from C\$20) and up to C\$150 exempt from duties.
 - setting the de minimis level for Mexico up to US\$50 exempt from duties and taxes, and raising it up to US\$117 duty-free for express shipments.

- The **Digital Trade** Chapter prohibits customs duties on digital products distributed electronically, supporting internet-enabled small businesses and e-commerce exports, and:
 - protects cross-border data flows and limits data localization requirements.
 - limits Parties' ability to require disclosure of proprietary source code and algorithms.
- The **Government Procurement** Chapter facilitates the participation of U.S. and Mexican SMEs in government procurement by providing notices of intended procurement in a single electronic portal, providing incentives to make tender documentation free of charge and to consider how to better structure procurements to help U.S. small businesses compete. The Chapter maintains for the U.S. and Mexico the exclusions that existed under the NAFTA, including the exclusion of U.S. small business set-asides.
- The **Intellectual Property (IP)** Chapter creates a Committee on Intellectual Property Rights that is explicitly charged with, among other things, engaging on "intellectual property issues particularly relevant to small and medium-sized enterprises." The Chapter requires the Parties to streamline application procedures and make public



California Sub-Bid Request Ads



Is requesting quotes from certified and qualified DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBS/SERVICE PROVIDERS

Survey, Traffic Control, Dewatering, Earthwork & Site Prep, Paving, Fencing, Landscape Planting & Irrigation, Rebar, Concrete Pumping, Pre-Engineered Building, Waterproofing, Concrete Protective Liner, Painting, Disinfection, Cathodic Protection, Electrical, Controls & Info System, Trucking

SUPPLIERS

Aggregates, Misc. Metals, CIP Concrete, Doors, Windows, Hardware, Cathodic Protection, Packaged Engine Generator System, Precast Manholes, Precast Vaults

City of Newman

Hexavalent Chromium (Cr6) Compliance Water System Project

Located in Newman, Stanislaus County, California

REVISED BID DATE March 23, 2020 at 4:00 p.m.

All Quotes Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Eric Bodyfelt

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC
An Equal Opportunity Employer

REQUESTING BIDS FROM **DBE/MBE/WBE/SBE/LBE/DVBE/OBE** Subcontractors and Vendors

Project: **Aerial Structure Fall Protection Project, A-Line North, Oakland CA,**
Reference #: 15TC-107

Owner: **San Francisco Bay Area Rapid Transit District (BART)**

Bid date: March 10, 2020

DMZ Builders is requesting quotes from all qualified subcontractors and suppliers for above listed project, including DBE/MBE/WBE for all items of work, including but not limited to the following:

Site Security, Project Schedule (CPM), SWPPP/QSD/QSP, Video Inspection, Concrete Scanning and Mapping, On-Rail Vehicle Services, Traction Power Cabling, Steel Fabrications, Miscellaneous Metal Fabrication, Wire Rope Cable and Hardware Supply, Miscellaneous Metal Installation, Wire Rope Cable Installation, Traffic Control, Field Office, Sanitary Services, Survey, and Quality Control / Material Testing.

Plans and specifications can be obtained from Bay Area Rapid Transit District at <http://www.bart.gov> or please contact Todd Majors at estimating@dmzbuilders.com for assistance or viewing by emailing

DMZ Builders is a union signatory contractor. Subcontractors must provide their active contractor's license number and Department of Industrial Relations (DIR) registration number with their quote. Subcontractors will be required to execute DMZ Builders Standard Subcontract Terms and Conditions and meet insurance requirements, including Worker's Compensation Waiver of Subrogation. A copy of our Standard Subcontract Terms and Conditions and Purchase Order Agreement (for suppliers) are available for review in electronic format, upon request. Subcontractors may be required to provide payment and performance bonds in the amount of 100 percent of Subcontract value. DMZ Builders will reimburse Subcontractors for bond premium at actual cost, not to exceed 2.0%. For any assistance in obtaining bonding, lines of credit, insurance, equipment, supplies, materials, technical assistance, and/or any other coordination required for the project, please contact Todd Majors: Phone # 925-826-5387, Fax # 925-826-5766, or e-mail estimating@dmzbuilders.com. DMZ will work with interested subcontractors, suppliers, and service providers to identify opportunities to break down items/work into economically feasible packages. DMZ Builders intends to work cooperatively with all qualified firms seeking work on this project



DMZ BUILDERS

4070 Nelson Avenue, Ste A, Concord, CA 94520

Phone 925-826-5387 • Fax: 925-826-5766

An Equal Opportunity Employer

NBC Construction & Engineering Inc. as a "GENERAL CONTRACTOR" is requesting proposal on "ALL TRADES" from all subcontractors & suppliers, including DVBE, LBE, DBE, SBE, MBE, WBE firms for the following project:

PROJECT TITLE:

Marshall Elementary School Exterior Fence Replacement Project
SFUSD Project Number: 12035

BID DATE & TIME: 3/10/2020 @2:00PM

PROJECT LOCATION:

MARSHALL ELEMENTARY SCHOOL
1575 15th Street, San Francisco, CA 94103
Owner: San Francisco Unified School District
NBC Construction & Engineering Inc.
850 South Van Ness Avenue
San Francisco, CA 94110

Phone # 925-324-2727 • Fax # 800-622-9144

All Bidders are hereby notified that the District has a Labor Compliance Program (LCP) -Prevailing Wages in effect on this Project and all contractors and subcontractors bidding this project will be required to comply with the LCP. In addition, All the Certified Payrolls (CPR) must be reported through Elation System and DIR website. Bidder is responsible for all shipping and handling fees. Plans are available for viewing at www.e-arc.com/location/san-francisco-hooper-street/ Click on the Order from PlanWell/Public Planroom "button" and search for project name and number. Or contact us.

Please Submit & Fax all proposals
to 800-622-9144

For more information,

Please call Mike Schalchi at (925)-322-7473

SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at www.sbeinc.com

Faxed and Eblast Solicitations

Targeted mailings sent to businesses per your criteria.

Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

Contact Info:

795 Folsom Street, 1st Flr, Room 1124

San Francisco, CA 94107

Email: sbe@sbeinc.com

Website: www.sbeinc.com

Phone: (415) 778-6250, (800) 800-8534

Fax: (415) 778-6255

Publisher of

Small Business Exchange
weekly newspaper



California Sub-Bid Request Ads

AECOM Imagine it. Delivered.

AECOM is bidding on the following project as a prime contractor:

**On-Call Engineering Design and Support Services for Dams (RFP No: BRC0000119)
for the County of Los Angeles Public Works**
Bid Date: March 11, 2020 at 2pm

Subconsultant Qualifications Due: March 4, 2020

AECOM is seeking qualifications from locally based certified minority firms disabled veterans (DVBEs), disadvantaged business enterprises (DBEs), and minority and women-owned business enterprises (MBEs and WBEs) and other subcontractors for the following work:

- Hydrology and Hydraulics
- Structural Engineering
- Electrical Engineering
- Surveying
- Construction Cost Estimating
- Instrumentation/SCADA
- CCTV/Utility Location Services
- Condition Assessments
- Materials Laboratory
- Environmental Testing Laboratory
- Drilling
- Back Ho Services
- Heavy Equipment

Certification through L.A. County's Local Small Business Enterprise (LSBE) Program and experience providing similar services directly to local agencies, cities, and/or counties is preferred.

This proposal is in alignment with the County's Community Business Enterprise (CBE) Program requirements.

AECOM can provide assistance to firms in obtaining required bonds, lines of credit, insurance, and/or necessary equipment, supplies, and materials. No plans are available but the RFP can be provided, if requested. AECOM intends to conduct itself in good faith regarding all firms.

Interested businesses should email a one-page firm overview with L.A. County and relevant experience and include proof of LSBE, DVBE, DBE, MBE, and/or WBE certification to debra.rahala@aecom.com.

REQUEST FOR CERTIFIED DBE SUBCONTRACTORS, SUPPLIERS & TRUCKERS FOR:

Hwy 101 Place CISS Conc Pile, PCPS Conc Slab & Replace Structural Conc Bridge
California Department of Transportation
Contract No. 04-4G8204, EE: \$11,500,000
San Rafael, Marin County
Bid Date: March 3, 2020 @ 2:00 PM
DBE Goal: 12%

Work types requested, but are not limited to, the following: **Bar Reinforcing Steel, Bridge Removal, Clean & Thermal Spray Coat Steel Piling, Clearing & Grubbing, Cold Plane AC Pavement, Concrete Barrier, Construction Area Signs, Construction Materials, Drive 24" CISS Concrete Pile, Drive 36" CISS Concrete Pile, Electrical, Erect Precast Concrete, Erosion Control, Furnish 24" CISS Concrete Piling, Furnish 36" CISS Concrete Piling, Furnish Precast Concrete, Joint Seal (MR 1/2"), Landscaping, Lead Compliance Plan, Midwest Guardrail System, Portable Changeable Message Sign, Prepare SWPPP, Railing, Roadway Excavation, Sign Work, Street Sweeping, Striping Work, Structural Concrete, Temporary Erosion Control, Traffic Control System, and Trucking**

Plans and Specifications are available for review at our office, or can be downloaded from <http://ppmoe.dot.ca.gov/des/oe/weekly-ads/specs-ntb.php?c=04-4G8204>

Call Serina Sima for information on the project, submitting a quote, assistance in obtaining bonds, line of credit, insurance, scheduling accommodations, equipment, supplies, materials and related assistance or services.

Gordon N. Ball, Inc.
Attn: Serina Sima
333 Camille Ave., Alamo, CA 94507
Phone: (925) 838-5675 • Fax: (925) 838-0814
estimating@ballconco.com
An Equal Opportunity Employer



SYBLON REID
General Engineering Contractors
Providing Solutions to Difficult Projects

P.O. BOX 100 Folsom, CA 95763
Phone: (916) 351-0457 Fax: (916) 351-1674
Contact: Brad Schieckoff
Email: BradS@srco.com & estimating@srco.com

Sub-Bids Requested From
DBE, MBE, WBE, SBE, SBRA, LSAF, HUB
Subcontractors & Suppliers for:

OWNER: CITY OF NEWMAN
HEXAVALENT CHROMIUM (CR6)
COMPLIANCE WATER SYSTEM PROJECT
BIDDING MARCH 23, 2020 AT 4PM.

Scope of Work: Project consists of the completion of Well No. 10 equipping and installation and equipping of a booster pump station, transmission and distribution mains, and water services in Newman, CA. The work includes, but is not limited to: site grading; a new well pump, motor, controls; piping, valves and appurtenances; 1.0 MG water storage tank; three new booster pumps and motors; concrete, electrical work; approximately 463 LF of 8-inch transmission main, 2,723 LF of 16-inch transmission main; 614 LF of 6-inch water services; tie-in to the existing system and associated work, and all other items not mentioned above that are required by the Contract Documents. This project is funded through a Drinking Water State Revolving Fund (DWSRF) with specific requirements for bidding and performance.

DBE Work Available/ Items of Work:

Traffic Control, Erosion Control, Demo, Clear and Grub, Earthwork, Trenching, Paving, Fence, Concrete, Pre-Cast, Metal, Painting, Metal Building, Sign and safety equipment, Storage tank, Pipe, valve, etc, pump treatment system, Electrical, HVAC, Trucking, Rebar, Aggregate Supply, Masonry, Landscaping

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.





California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: JIM YACKLEY
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**CALTRANS RTE 50 - STATE HIGHWAY IN EL DORADO
COUNTY IN AND NEAR PLACERVILLE FROM
MOSQUITO ROAD UNDERCROSSING TO SCHNELL
SCHOOL ROAD UNDERCROSSING AND FROM 0.2
MILE WEST OF STILL MEADOW ROAD TO 0.2 MILE
EAST OF CARSON ROAD**

Contract No. 03-4E62U4
Federal Aid Project No. ACNH-P050(152)E
Disadvantaged Business Enterprise Goal
Assigned is 16%

OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

REVISED BID DATE: MARCH 4th, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**AC DIKE, BIOLOGISTS CONSULTANT, BRIDGE DECK
RESURFACING, BRIDGE, CLEARING AND GRUB-
BING/DEMOLITION, CONCRETE BARRIER, CON-
STRUCTION AREA SIGNS, ELECTRICAL, EROSION
CONTROL, FENCING, LANDSCAPING, LEAD COM-
PLIANCE PLAN, METAL BEAM GUARDRAIL, MIN-
OR CONCRTE, MINOR CONCRETE STRUCTURE,
ROADSIDE SIGNS, STRIPING, SWPPP PREP/WATER
POLLUTION CONTROL PLAN PREPARE, TEMPO-
RARY EROSION CONTROL, UNDERGROUND, VEG-
ETATION CONTROL, TRUCKING, WATER TRUCKS,
STREET SWEEPING, CLASS 2 AGGREGATE BASE
MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL,
ASPHALT BINDER.**

Plans and specifications may be reviewed at our
offices located at 11555 Dublin Boulevard, Dub-
lin, CA or 7700 College Town Drive, Sacramento,
CA, or at your local Builders Exchange, or re-
viewed and downloaded from the ftp site at [ftp://
ftp%25desilvagates.com:f7pa55wd@pub.desil-
vagates.com](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com) (if prompted the username is [ftp@
desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or
from the Owner's site at [www.dot.ca.gov/hq/esc/
oe/weekly_ads/all_adv_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of
Estimator Jim Yackley. If you have questions for the
Estimator, call at (925) 829-9220. When submitting
any public works bid please include your DUNS
number and DIR number. For questions regarding
registration for DIR use the link at [www.dir.ca.gov/
Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance
in obtaining bonding, lines of credit, insurance,
necessary equipment, materials and/or supplies or
related assistance or services, for this project call
the Estimator at (925) 829-9220, or contact your
local Small Business Development Center Network
(<http://californiasbdc.org>) or contact the California
Southwest Transportation Resource Center ([www.transportation.gov/osdbu/
SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing
to breakout portions of work to increase the expect-
ation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Per-
formance bonds may be required as a subcontract
condition. This will be a PREVAILING WAGE JOB.
DGC is an Equal Opportunity/Affirmative Action
Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: VICTOR LE
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**CALTRANS RTE 99 - IN SUTTER COUTY IN
AND NEAR LIVE OAK FROM 0.1 MILE
SOUTH OF COLEMAN ACENUE TO
NEVADA STREET (NORTH INTERSECTION)
CONTRACT NO. 03-3F99U4 -
FEDERAL AID PROJECT NO. ACNH-P099(649)E
Disadvantaged Business Enterprise Goal
Assigned is 18%**

OWNER:
STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: MARCH 11, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**AC DIKE, CLEARING AND GRUBBING/DEMOLITION,
COLD PLANE, CONSTRUCTION AREA SIGNS\BAR-
RICADE & CHANNELIZER, ELECTRICAL, EROSION
CONTROL, FENCING, LANDSCAPING, LEAD COM-
PLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR
CONCRETE, MINOR CONCRETE STRUCTURE, CRCP
& STRUCTURAL CONCRETE PAVING, ROADSIDE
SIGNS, RUMBLE STRIP, STRIPING, SWPPP PREP/
WATER POLLUTION CONTROL PLAN PREPARE, SUR-
VEY/STAKING, TEMPORARY EROSION CONTROL,
TRAFFIC CONTROL SYSTEM, UNDERGROUND, VEG-
ETATION CONTROL, TRUCKING, WATER TRUCKS,
STREET SWEEPING, CLASS 2 AGGREGATE BASE MA-
TERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, HOT
MIX ASPHALT (OGFC) MATERIAL, RUBBERIZED HMA
(GAP GRADE) MATERIAL.**

Plans and specifications may be reviewed at our
offices located at 11555 Dublin Boulevard, Dublin, CA
or 7700 College Town Drive, Sacramento, CA, or at
your local Builders Exchange, or reviewed and down-
loaded from the ftp site at [ftp://
ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com) (if prompted the
username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com) and pass-
word is [f7pa55wd](ftp://ftp%25desilvagates.com)) or from the Owner's site at [www.
dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.
php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of
Estimator Victor Le. If you have questions for the Es-
timator, call at (925) 829-9220. When submitting
any public works bid please include your DUNS
number and DIR number. For questions regarding
registration for DIR use the link at [www.dir.ca.gov/
Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

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in obtaining bonding, lines of credit, insurance, ne-
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lated assistance or services, for this project call the Es-
timator at (925) 829-9220, or contact your local Small
Business Development Center Network ([http://cali-
forniasbdc.org](http://californiasbdc.org)) or contact the California Southwest
Transportation Resource Center ([www.transportation.gov/osdbu/
SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout
portions of work to increase the expectation of meet-
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for the project listed below:

**HESPERIAN BLVD. CORRIDOR IMPROVEMENT
PROJECT FROM EMBERS WAY TO
WEST A STREET, SAN LORENZO AREA,
ALAMEDA COUNTY
Specification No. 2385
MBE Goal - 15% WBE Goal 5%**

OWNER:
COUNTY OF ALAMEDA
951 Turner Court, Room 300, Hayward, CA 94545
NEW BID DATE: MARCH 3, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Minority
Business Enterprises and Women Owned Business
Enterprises, for the following types of work and sup-
plies/materials including but not limited to:

**ADJUST IRON, CLEARING AND GRUBBING/
DEMOLITION, CONSTRUCTION AREA SIGNS,
ELECTRICAL, FENCING, HAZARDOUS MATE-
RIAL, LANDSCAPING/IRRIGATION, MINOR CON-
CRETE, MINOR CONCRETE STRUCTURE, PAVING
STONE, ROADSIDE SIGNS, STRIPING, SURVEY/
STAKING, SWPPP PREP/WATER POLLUTION
CONTROL PLAN PREP, TEMPORARY EROSION
CONTROL, TRAFFIC CONTROL SYSTEM, UNDER-
GROUND, TRUCKING, WATER TRUCKS, STREET
SWEEPING, CLASS 2 AGGREGATE BASE MATE-
RIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.**

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Dublin, CA or 7700 College Town Drive, Sacra-
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or reviewed and downloaded from the ftp site at
[ftp://ftp%25desilvagates.com:f7pa55wd@pub.
desilvagates.com](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com) (if prompted the username is
[ftp@desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com))
or from the Owner's site at [www.dot.ca.gov/hq/esc/
oe/weekly_ads/all_adv_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention
of Estimator Victor Le. If you have questions for
the Estimator, call at (925) 829-9220. When sub-
mitting any public works bid please include your
DUNS number and DIR number. For questions re-
garding registration for DIR use the link at: [www.
dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need MBE/WBE support services and as-
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supplies or related assistance or services, for this
project call the Estimator at (925) 829-9220, or
contact your local Small Business Development
Center Network (<http://californiasbdc.org>) or
contact the California Southwest Transportation
Resource Center ([www.transportation.gov/os-
dbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout
portions of work to increase the expectation of meeting
the MBE/WBE goal.

At our discretion, 100% Payment and 100% Per-
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tract condition. This will be a PREVAILING WAGE
JOB. DGC is an Equal Opportunity/Affirmative
Action Employer.

Business Toolkit

7 Tax Strategies to Consider When Selling a Business

By Barbara Weltman,

Baby boomers own 2.3 million businesses, according to Project Equity. This nonprofit organization predicts that 6 out of 10 owners plan to sell their businesses within the next decade. If you're among this number or a younger-generation owner thinking of selling a business, keep these seven tax considerations in mind.

1. Negotiate everything for the sale of a sole proprietorship

If your business is a sole proprietorship, a sale is treated as if you sold each asset separately. Most of the assets trigger capital gains, which are taxed at favorable tax rates. But the sale of some assets, such as inventory, produce ordinary income. It's up to the parties to negotiate the terms of the sale, which includes allocating the purchase price to the assets of the business.

IRS Form 8594, Asset Acquisition Statement, shows seven classes of assets to which you must allocate the purchase price. The first class includes cash and checking accounts, to which you allocate the purchase price dollar-for-dollar. The final class (class VII) is for goodwill and going-concern value. This is the intangible asset that commands part of the purchase price. The more goodwill the business had, the greater the allocation to this class.

Keep in mind that allocation is a negotiation. The reason: while the seller wants to allocate as much as possible to capital gain assets such as goodwill, the buyer wants a good allocation for assets, such as equipment and realty, that can be depreciated going forward.

2. Sell a partnership interest

The sale of an interest in a partnership is treated as a capital asset transaction; it results in capital gain or loss. But the part of any gain or loss from unrealized receivables or inventory items will be treated as ordinary gain or loss. Capital gain deferral is possible through an Opportunity Zone investment (explained in #7 below).

3. Decide on a corporate sale of stock or assets

If you own a corporation, there's a choice in how to structure the sale: sell stock or characterize the transaction as a sale of assets. Generally, sellers like to simply sell the stock to limit tax reporting to capital gain on the transaction. But buyers prefer an asset sale because this creates higher basis for the depreciable assets they're acquiring. Again, negotiations between the parties can resolve the structure of the sale. For example, a seller may be willing to take a little less to complete a stock sale, reflecting the higher tax bill that would have resulted from an asset sale.

4. Make an S election

The characterization of the sale as a stock or asset sale applies equally to C and S corporations. But there's tax savings to be reaped by being an S corporation. Gain on the sale of a C corporation requires the owner to report an additional 3.8% Medicare tax on this net investment income. In contrast, if the business is an S corporation and the owner is actively involved in the business and not merely a silent investor, then the gain is not subject to this tax. A C corporation planning on a sale can make an S election where advisable, assuming the corporation meets the requirements for being an S corporation.

5. Use an installment sale

One of the ways to minimize the tax bite on profits from the sale of a business is to structure the deal as an installment sale. If at least one payment is received after the year of the sale, you automatically have an installment sale. But there are some points to keep in mind. You can't apply installment sale reporting for the sale of inventory or receivables. And there's always a risk in an installment sale arrangement that the buyer will default. Details on installment sales in the instructions to Form 6252.

6. Sell to employees

If your business is a C corporation and you plan ahead, you can sell your business to your staff through an employee stock ownership plans

(ESOP). The ESOP is owned by employees (find more information about ESOPs from the IRS). From an owner's perspective you have captive buyers and don't have to search around. You set a reasonable price for the sale and receive cash from the ESOP. You can then roll over the proceeds into a diversified portfolio to defer tax on the gain.

You can also use ESOPs for S corporations, but the deferral option for an owner doesn't apply. Revoking an S election in anticipation of a sale is something to consider.

7. Reinvest gain in an Opportunity Zone

Owners who realize capital gains on the sale of their business have a way in which to defer tax on that gain if they act within 180 days of the sale. They can reinvest their proceeds in an Opportunity Zone (you go into a Qualified Opportunity Zone (QOZ) Fund for this purpose). Deferral is limited because gain must be recognized on December 31, 2026, or earlier if the interest in the fund is disposed before this date. Holding onto the investment beyond this date can result in tax-free gains on future appreciation. An owner who sells his or her business doesn't have to put all the proceeds into a QOZ, but tax deferral is limited accordingly. Find details about Opportunity Zones from the IRS.

Final thoughts

Many business owners find it difficult to walk away from their businesses. They love the action and don't have personal plans for their time in retirement. They can consider negotiating a consulting agreement with the buyer. This gives the departing owner ongoing income and continuing tax breaks (such as claiming the qualified business income deduction if eligible).

A sale of a business is a highly complex matter from a legal and tax perspective. Don't proceed without expert advice.

SOURCE:

www.sba.gov/blog/7-tax-strategies-consider-when-selling-business

The Small Business Benefits of the USMCA

Continued from page 1

- information available online on such topics as applications for trademarks, geographical indications, industrial designs and plant variety rights. This reduces transaction costs that are often a barrier to market entry for SMEs.
- The **Cross-Border Trade in Services** Chapter eliminates local presence requirements for cross-border service providers, benefiting small businesses by removing the un-

necessary burden of opening a foreign office as a condition for doing business.

- The **Good Regulatory Practices** Chapter focuses on good governance procedures promoting transparency and accountability of governments developing and implementing regulations. Such practices can support the development of compatible regulatory approaches among the Parties, and reduce or eliminate unnecessarily burdensome, duplicative, or divergent regulatory requirements.

The Chapter includes provisions encouraging the Parties to take into consideration the effects on small businesses in the development and implementation of regulations.

Rosalyn Steward is Assistant Chief Counsel for International Trade. She can be reached at Rosalyn.steward@sba.gov.

SOURCE: https://advocacy.sba.gov/2020/01/30/the-small-business-benefits-of-the-usmca/?utm_medium=email&utm_source=govdelivery



California Sub-Bid Request Ads

TESLA

Tesla, Inc.

Seeks bids from qualified Ethnic Minority-Owned Businesses (i.e. certified SBE, DBE, UDBE, WBE, etc.) for **East Bay Municipal Utility District (EBMUD)**

Type of Work soliciting for:

Electrical
PV Installation & General Earthwork (grading, trenching, dust and runoff control, etc.)

Contact

Gordon Bloom at gbloom@tesla.com

CAHILL CONTRACTORS LLC requests bids from Certified SBE Subcontractors and Suppliers for the following **EARLY TRADES ONLY**:

Demolition / Earthwork / Drilled Piles (Design-Build) / Shoring (Design-Build)

BALBOA PARK UPPER YARD - DESIGN BUILD BID

2340 San Jose Ave, San Francisco CA

This is an SFCMD project with construction workforce and prevailing wage requirements.

BID DATE: 3/13/20 @ 2 PM

Voluntary Pre-bid Meeting: TBD

BID DOCUMENTS: Please contact Colby for access to documents on BuildingConnected.

CONTACT:

Colby Smith at estimating@cahill-sf.com, (415) 677-0611.

CAHILL CONTRACTORS LLC requests bids from Certified SBE Subcontractors and Suppliers for **ALL trades EXCEPT**:

Fire Sprinkler / Exterior Building Maintenance / Solar / Piles / Elevators / Modular

MISSION BAY SOUTH BLOCK 9 - REMAINING TRADES

410 China Basin, San Francisco CA

This is an OCII project with construction workforce and prevailing wage requirements.

BID DATE: 3/18/20 @ 2 PM

Voluntary Pre-bid Meeting: 3/4/20 @ 3PM

425 California St., Suite 2200
San Francisco, CA 94104

BID DOCUMENTS: Please contact Colby for access to documents on BuildingConnected.

CONTACT:

Colby Smith at estimating@cahill-sf.com, (415) 677-0611.



Kiewit

Kiewit Infrastructure West Co.

4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests quotes/bids from qualified Subcontractor, Service Providers, Consultants, and/or Suppliers seeking to participate in the City of Santa Cruz, Newell Creek Dam Inlet/Outlet Replacement Project in the San Lorenzo Valley, CA.

<http://www.mbda.org> / <http://www.epa.gov> / <http://www.sba.gov> / www.californiaucp.org

Subcontractors and Suppliers for the following project:

Newell Creek Dam Inlet/Outlet Replacement Project CWO: 19-013

Owner: City of Santa Cruz

Bid Date: March 5, 2020 @ 1:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Aggregates • Anchoring • Concrete Pumping • Concrete Supply • Concrete Reinforcement • Cast-in-Place Concrete • Concrete Forms & Accessories • Concrete, Precast • Carpentry • Clear & Grub • Drilling & Blasting Geotechnical Monitoring • Grouting • Demolition • Dewatering • Diving • Electrical • Erosion Control Equipment • Hydroseeding • Instrumentation & Controls • Masonry • Metals • Openings • Paintings & Coatings CISS Piling • Piping & Valves • QA/QC • Roofing • Riprap • Shoring • Sheet Metal • Shoring • Shotcrete Structural Steel • Specialties • Street Sweeping • Surveying • SWPPP • Temp Utilities • Thermal & Moisture Protection • Trucking & Hauling • Tree Removal • Water Truck

Non DBE firms are encouraged to contract with a group of lower tier DBEs or individual DBEs.

Subcontractor and Supplier Scopes are due February 28, 2020 and Quotes NO LATER THAN March 4, 2020 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid.

Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information, Plans and Specifications.

Performance and Payment Bonds may be required for Subcontractors and Supply Bond for permanent material Suppliers on this project.

CA Drinking Water State Revolving Fund (DWSRF) applies

Water Infrastructure Finance and Innovation Act (WIFIA) applies

American Iron and Steel requirements apply
Davis-Bacon Wages apply

CA Lic. 433176

DIR #: 1000001147

An Equal Opportunity Employer



Kiewit

Kiewit Infrastructure West Co.

4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests quotes/bids from qualified Subcontractor, Service Providers, Consultants, and/or Suppliers seeking to participate in the City of San Mateo, Underground Flow Equalization System (UFES) Package Project in San Mateo, CA.

<http://www.mbda.org> / <http://www.epa.gov> / <http://www.sba.gov> / www.californiaucp.org

Subcontractors and Suppliers for the following project:

Underground Flow Equalization System Package Project Project No.: 46S003-46S14-0553-46320

Owner: City of San Mateo

Bid Date: March 19, 2020 @ 2:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Aggregates • Asphalt Paving • Concrete Pumping • Concrete Supply Concrete Reinforcement • Minor Concrete Cast-in-Place Concrete • Concrete Forms & Accessories • Concrete, Precast • Grouting • Deep Soil Mixing Demolition • Dewatering • Drywall • Electrical • Erosion Control • WTP Equipment • Fencing & Gates • Fire Detection & Alarms • Flooring • FRP Tanks • Geotextiles • HVAC • Horizontal Drilling • Instrumentation & Controls • Joint Sealant • Landscaping • Masonry • Metals • Openings • Metal Decking • Micropiles • Paintings & Coatings • Pavement Markings • Piling • Piping & Valves • Roofing • Signage • Sheet Metal • Shoring Structural Steel • Specialties • Street Sweeping • SWPPP • Thermal & Moisture Protection • Tiebacks • Trucking & Hauling • Tree Removal • Water Truck

Non DBE firms are encouraged to contract with a group of lower tier DBEs or individual DBEs.

Subcontractor and Supplier Scopes are due March 13, 2020 and Quotes NO LATER THAN March 18, 2020 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid.

Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information, Plans and Specifications.

Water Infrastructure Finance and Innovation Act (WIFIA) applies

American Iron and Steel requirements apply
Davis-Bacon Wages apply

CA Lic. 433176

DIR #: 1000001147

An Equal Opportunity Employer

SMALL BUSINESS EXCHANGE



California Sub-Bid Request Ads



Requests sub-bids from qualified California Unified Certification Program (CUCP) certified Disadvantaged Business Enterprises (DBE) Subcontractors, Consultants, and/or Suppliers seeking to participate in the construction on state highway US 50 Multimodal Corridor Enhancement and Rehabilitation Project in the City of Sacramento in Sacramento County from 0.1 mile East of I-5 to 0.8 mile East of Watt Avenue.

<https://cucp.dot.ca.gov/cucp/>

Subcontractors and Suppliers for the following project:

US 50 Multimodal Corridor Enhancement and Rehabilitation Project
 Contract No. 03-0H08U4
 Design-Build Contract (DB)
 Owner: Caltrans
Quotes Due: March 20, 2020 by 5:00 P.M.
 Disadvantaged Business Enterprises (DBE)

wanted for the following scopes, including, but not limited to:

Aggregates-Supply and/or Install, AC Dike, AC Milling, AC Paving, Architectural Minor Concrete, Asphalt Membrane Waterproofing, Biologist, Bird Control, Boring & Jacking, Bridge Bearings, Bridge Drainage, Bypass Pumping, CAS, CCTV, CIDH, Clearing & Grubbing, Column Seismic Improvement, Concrete Cutting, Concrete Demo, Concrete Falsework, Concrete Forms & Accessories, Concrete-Structural, Concrete-Precast, Concrete Barrier (slip and/or conventionally formed), Concrete Overlay (Polyester, Methacrylate), Concrete Paving, Concrete Pumping, Concrete Rehab, Concrete Reinforcing Steel (rebar)-Supply and/or Install, Concrete Stain, Concrete Supply, Concrete Wash-out, Core Drilling, Deck Grinding, Design-Electrical/ITS, Design-Roadway, Design-Structural, Design-Temp Falsework/Shoring/Support of Excavation, Dewatering, Drainage Installation, Electrical-ITS, Electrical-Signals & Lighting, Equipment Rental, Erosion Control Supply and/or Install, Expansion Joints, Fencing and Railing, Fiber Optic Infrastructure, Flagging, Fuel, Geotechnical Investigation/Design, Hazardous Material Abatement/Disposal (Asbestos, Hydrocarbons, Heavy Metals incl. ADL), Hydroseeding, Independent Design Check, Inertial Profiling, ITS Integration Services, Janitorial, Joint Seal, K-rail-Supply and/or Install, Landscaping & Irrigation, Lumber, Masonry/Soundwall, Midwest Guardrail System, Metals Supply and/or Install, Minor Concrete, Noise & Vibration Monitoring, Oil Products, Oil Transportation, Overhead Signs and Sign Structures, PCMS, Painting & Coating, Paleontologist, Partnering Facilitation Services, Pavement Markings, PI/PR Services, Pile Supply and/or Install, Pipe Supply & Accessories, Potholing, Prestressing, Pump Stations, QC Inspection and Testing, QV Inspection and Testing, Roadway and/or Structure Excavation, Roadway Signage, Sawcutting, Scaffolding, Scheduling Services, Shoring/Support of Excavation, Shotcrete, Shoulder Backing, Soil Nailing, Soil Stabilization, Street Sweeping, Striping/Pavement Markings (install and/or remove), Structural Steel-Supply and/or Install, Subsurface Utility Engineering, SWPP Supply and/or Install, Survey/Staking, Temp Facilities, Tie-backs, Tow Truck Services, Traffic Control-Supply and/or Install, Trucking & Hauling, Utility Relocation, Water Treatment Systems, Water Truck, Welding, Wire Sawing.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CUCP certified, DBE suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due March 13, 2020 at 5 PM.

Plans are available for viewing at our office at our address below and Building Connected project portal. All subcontractors that are registered in our Building Connected Project Portal will receive an invitation to bid. To register your company and to be able to receive bidding information, view plans, specifications, Request for Quotes please contact:

Kiewit/Teichert JV
 3600 American River Dr., Suite 200, Sacramento, CA 95864
 Attn: Spencer Leamer, procurement@kiewitteichertjv.com

You can view the plans in our office during regular business hours by appointment.

Execution of a Non-Disclosure/Confidentiality Agreement will be required to view project info (e.g. plans, specs) Performance Bond and Payment Bonds may be required for subcontractors and Supply bond for suppliers. Prevailing Wages Apply

Subcontract work shall be signatory to the applicable local union or willing to sign a one-time agreement.

An Equal Opportunity Employer
 CA Lic. 1048971
 DIR# 1000063364



O.C. Jones & Sons, Inc.
 1520 Fourth Street • Berkeley, CA 94710
 Phone: 510-526-3424 • FAX: 510-526-0990
 Contact: Greg Souder

REQUEST FOR LIABE/LBABE/SBE/VSBE SUBCONTRACTORS AND SUPPLIERS FOR:

Berths 20-24 Pavement Maintenance
 Port of Oakland
 Project #2019-11-M3
BID DATE: March 5, 2020 @ 12:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, Cold Plane Grinding, Tack Coat, Striping & Marking, and Construction Materials

Greg Souder (510-809-3430 gsouder@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. Plans are also available under the Bids/RFPs/RFOs/Permits tab at the Port of Oakland website at: <https://www.portofoakland.com/business/bids-rfps/>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from LIABE/LBABE/SBE/VSBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage LIABE/LBABE/SBE/VSBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



Project Name: Brooklyn Basin Parcel A - Phase 1
Project Location: Oakland, CA

Owner: MidPen Housing

Architect: HKIT Architects

Pre-Bid Conference: Thursday, 3/5/2020 @ 10am
 CSU East Bay, 1000 Broadway, First Floor -
 Computer Room, Oakland

Labor Requirements: Davis Bacon Act / Prevailing Wage / Project Labor Agreement

Project Schedule: June 2020 - March 2022

Bid Due Date: March 20, 2020 @2:00pm

Nibbi Brothers has been selected as the General Contractor for the Brooklyn Basin Parcel A Phase 1 Housing project in Oakland. We are in receipt of the Bid Set of documents and are currently requesting bid proposals from qualified subcontractors for DIV 01-48. Due to Oakland Housing Authority and City of Oakland funding for the project, all work will be subject to Federal Davis Bacon and local prevailing wage requirements as well as HUD Section 3 labor hiring requirements. In addition, this project is required to comply with the City of Oakland Local and Small Local Business Enterprise Program, Local Employment Program, and Oakland Apprenticeship Workforce Development Partnership System. If additional labor requirements are applicable, MidPen will share them with Nibbi Brothers. Compliance with such laws will be monitored by the Owner and/or the City. Appropriate wage determinations will be issued at the time of subcontractor selection. Construction of new 6-story building (4-story Type III-A over 2-story Type I-A) to accommodate 130 units of affordable family apartments. The building includes structured parking, office, community space, laundry rooms, and other support spaces. Also includes construction of landscape, bike parking and other site improvements.

For any questions on accessing this bidding software, please contact Kristin Medwick, Senior Precon & Estimating Coordinator via email, kristinm@nibbi.com. For specific questions regarding this project, please contact Anastasia Scorsone, Preconstruction Project Manager, anastasias@nibbi.com.

Visit www.sbeinc.com to download the latest SBE Newspaper and Newsletter



Tutor Perini/O & G Joint Venture (TPOG)



SEEKING DBE FIRMS

FOR SUBCONTRACTING OPPORTUNITIES ON THE WESTSIDE
PURPLE LINE EXTENSION SECTION 2 PROJECT

OWNER: LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY (LACMTA)



INTERESTED IN WORKING WITH TPOG?

TPOG issues Notice of Interest (NOI) Emails to all Tutor Perini/O & G Joint Venture registered vendors notifying them of upcoming 1st tier opportunities on the project. All CUCP certified DBEs vendors based in Southern California are already registered with TPOG. Please contact us if your firm is not receiving TPOG Notices of Interest by sending a note to:

Nareg@moderntimesinc.com

BONDING, LINES OF CREDIT, AND INSURANCE SUPPORT SERVICES:

TPOG is willing to assist DBE Subcontractors and suppliers in obtaining access to bonds, lines of credit and insurance. Please email Nareg Bostanian for your requests for assistance.

TPOG is soliciting in good faith all interested subcontractors as well as certified DBE firms. If you are interested in bidding or have any questions in relation to the scope, please email DBE Project Coordinator: Nareg Bostanian or visit the website below. <http://www.tpogjv4purpleline.com/index.html>



Public Legal Notices

OAKLAND UNIFIED SCHOOL DISTRICT

NOTICE TO BIDDERS

Notice is hereby given that the Oakland Unified School District (hereinafter referred to as "Owner") will receive sealed bids prior to the date and time stated for the Bid Opening for the award of a contract to construct the:

**Sankofa Academy Portable Classroom Project
581 61st Street, Oakland, California 94609
Project No. 19141**

Project consists of:

Scope includes selective demolition and saw cutting ,trenching, underground utilities and hookups, domestic cold water, sanitary sewer, fire alarm system, intrusion alarm system, electrical system, data network system, low voltage systems, plumbing, exterior painting, restroom accessories, signage, chain link fencing, asphalt paving & parking lot striping.

Owner's portable manufacturer/vendor will deliver and assemble three (24'x40') portable classroom buildings with restrooms and prefabricated ramps (NIC).

Engineer's Estimate: **\$300,000.00**

Project Manager for this project is **Mary Ledezma**, who can be reached at **(510) 535-7055**.

This Contract IS subject to prequalification pursuant to Public Contract Code section 20111.6.

The Prequalification package can be found by going to the OUSD home page: ousd.org > Offices and Programs > Facilities Planning & Management Department > For Contractors and Developers > Bids and Requests for Proposals > Packages are towards the Bottom of page.

This Contract is subject to the District's Project Labor Agreement

The full version of OUSD's latest Project Labor Agreement can be found by going to the OUSD home page: ousd.org > Offices and Programs > Facilities Planning & Management Department > For Contractors and Developers > Bids and Requests for Proposals > Bid Information > 2016 PLA – Project Labor Agreement.

Public works projects shall be subject to compliance monitoring and enforcement by the Department of Industrial Relations. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to submit a bid or to be listed in a bid proposal subject to the requirements of Public Contract Code section 4104 unless currently registered and qualified under Labor Code section 1725.5 to perform public work as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to enter into, or engage in the performance of, any contract of public work (as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code) unless currently registered and qualified under Labor Code section 1725.5 to perform public work and proof of registration is provided.

1. Contract Documents will be available on or after **Monday, March 9, 2020**, for review at **East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606**. All requests should be addressed Attention: Sandy Petty. Plans can be ordered by:

Ph: 510-261-2990 Fax: 510-261-6077

Email: ebbp@eastbayblueprint.com, Attn: Sandy. Online using the Plan Command System at www.eastbayblueprint.com or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are **NON-REFUNDABLE**

In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County
McGraw Hill Construction Data
San Francisco Builder's Exchange
Reed Construction Market Data
Contra Costa Builder's Exchange
Marin Builder's Exchange

The Contract Time shall be **Sixty (60)** calendar days, and liquidated damages for delay shall accrue. See Article III of the Agreement for details.

Bids must be sealed and filed in the Business Office of the Owner at:

**Front Desk
Facilities Planning & Management
955 High Street, Oakland, CA 94601**

on **Thursday, April 2, 2020 until 2:00 p.m.** on the clock designated by the Owner or its representative as the bid clock, after which time the bids shall be opened. No bid will be accepted by the Owner after this time. Facsimile (FAX) copies of the bid will not be accepted.

Mandatory pre-bid site visit will be held on **Thursday, March 19, 2020 at 2:00 p.m.**, located at: **Front Entrance of Sankofa Site**. Bidders not attending the **site visit** will be disqualified.

Bids must be accompanied by a bidder's bond, cashier's check, or certified check for at least ten percent (10%) of the amount of the base bid and made payable to the Owner, as detailed in the Contract Documents.

Pursuant to the Contract Documents, the successful bidder will be required to furnish a Payment (Labor and Material) Bond in the amount of one hundred percent (100%) of the Contract Sum, and a Faithful Performance Bond in the amount of one hundred percent (100%) of the Contract Sum.

The successful bidder will be allowed to substitute securities or establish an escrow in lieu of retainage, pursuant to Public Contract Code Section 22300, and as described in the Agreement Between Owner and Contractor and General Conditions.

The Owner will not consider or accept any bids from contractors who are not licensed to do business in the State of California, in accordance with the California Public Contract Code, providing for the licensing of contractors. In accordance with Section 3300 of said Code, the bidder shall have a **Class B- General Building and/or A-General Engineering Contractor License** and shall maintain that license in good standing through Completion of the Contract and all applicable warranty periods. For all projects over Twenty-Five Thousand Dollar (\$25,000), the bidder shall state the public works contractor registration number on the Designation of Subcontractors form for each subcontractor performing more than one-half of one percent (0.5%) of the bidder's total bid.

The Director of Industrial Relations of the State of California, in the manner provided by law, has ascertained the general prevailing rate of per diem wages and rate for legal holidays and overtime work. The Contractor must pay for any labor therein described or classified in an amount not less than the rates specified. Copies of the required rates are on file at the Owner's business office and are available on request.